

1. **Name:** **Eugene des Chapelles Zapata Garesché**
2. **Date of birth:** November 14, 1966
3. **Nationality:** Mexican
4. **Marital status:** Single
5. **Permanent address:** Rafael Alducin 16-304, Del Valle, Mexico, DF 03100,
Tel: (52-55) 5536-51-56
E-mail: eugene.zapata@gmail.com
6. **Summary of professional profile:**
 - Years of experience 15+
 - Expertise:
 - *International development and cooperation.* Definition of country strategy programmes, donor coordination, negotiation at local, national and regional levels
 - *Decentralization.* Local and regional government capacity-building. International local government and municipal cooperation.
 - *Governance.* Institutional analysis and administrative reform to strengthen local democracy (consultation with NGOs and the private sector)
 - *Sustainable development.* Participatory planning and programming for local economic development.
 - *Foreign trade* (export promotion and dispute settlement)
 - *Project Cycle Management* and familiarity with EC, UN, IDB and World Bank institutional frameworks and procedures.
 - Experience in *monitoring and evaluation*
 - *Trilingual:* Spanish, French, English
7. **Higher education:**
 - Degree: **MSc in International Development and Cooperation**
Institution: Université de Paris I – Sorbonne
Place and date: Paris, France, 1995 – 1996
 - Degree: **Diplomacy and International Negotiation**
Institution: Institut International d'Administration Publique
Place and date: Paris, France, 1995
 - Degree: **MSc in European Union Studies (Economic integration)**
Institution: The London School of Economics and Political Science
Place and date: London, United Kingdom, 1992 – 1993
 - Degree: **BSc in International Relations (Honours)**
Institution: Universidad Nacional Autónoma de México
Place and date: Mexico, D.F., 1987 –1991
8. **Other studies:**
 - Topic: **Workshop in international multilateral negotiation**
Institution: European Commission, European Parliament, United Nations Institute for Training and Research (UNITAR)
Places and date: Geneva, Brussels, Strasbourg, 1995
 - Topic: **Course in pricing for the export markets**
Institution: National Foreign Trade Bank of Mexico (Bancomext)
Place and date: Mexico, DF, 1992

Topic: **Course about the United States Customs Service**
 Institution: National Foreign Trade Bank of Mexico (Bancomext)
 Place and date: Mexico, DF, 1991

Topic: **Review of the social, political and economic situation of Cuba**
 Institutions: International Relations Alumni Association (UNAM), Universidad de La Habana
 Place and date: Havana, Cuba, 1988

Topic: **Social Science**
 Institution: Oakton College
 Place and date: Chicago, USA, 1987

9. Languages (level of proficiency, from 1 to 5):

	Reading	Speaking	Writing
• Spanish	5	5	5
• English	5	5	5
• French	5	5	5

10. Research titles and publications:

- *Guidebook to internationalize the city: Practical manual for the international relations of local governments and decentralized cooperation in the European Union and Latin America.* Author. Published by the Observatory of Local Decentralized Cooperation EU-LA, Barcelona, Montevideo, (2007, forthcoming).
- *ESPIRAL: Esas cosas que nos unen.* Editor. Compendium of 60 case studies on how regional integration is affecting cultural identities in Latin America. Final publication of the phase I of the ESPIRAL project (*Escritores Públicos para la Integración Regional en América Latina*) with students and universities in Mexico, Chile and Colombia. Ediciones LOM, Chile, (November 2006).
- *Strengthening together local democracy: Ile-de-France Region cooperates to professionalize Latin American local governments.* Editor. (In Spanish and French) Published by the Ile-de-France Regional Council and the Observatory of Latin American Transformations (LOCAL) (2006).
- *Cooperación Franco-Mexicana para la Profesionalización de Servidores Públicos Locales: Experiencia y Perspectiva.* (Cooperation between France and Mexico to professionalize local public servants: Experience and perspectives). Editor. (In French and Spanish) Published by the French Embassy in Mexico, United Towns Organisation and the Association of Mexican Municipalities (2002).
- *Programa de Cooperación Descentralizada Europa – América Central.* (Europe - Central America Decentralized Cooperation Programme) Editor. (In English, French and Spanish) Published by the United Towns Development Agency and the European Commission (2001).
- *KIT Ciudades y Medio Ambiente: Guía práctica de protección ambiental para municipios de América Latina.* (KIT Cities and the Environment: Practical guidebook on environmental protection for Latin American municipalities) Editor, co-author. Published by the Habitat International Coalition, the UN Programme on Urban Development in Latin America (UNCHS-Habitat, UNDP), the Institute for the Promotion of Social Economy (Peru), the Charles Léopold Mayer and Friedrich Ebert Foundations (2001).
- *Antología de Asociaciones Municipales (Anthology of Municipal Associations)* Author. Published by the Centre for Municipal Services (CESEM), Mexico, DF (2000).
- *Guide des ONG françaises travaillant en Amérique Latine. (Guidebook of French NGOs working in Latin America)* Co-author. Published by Editions de L'Harmattan, Paris, France (1997).

- *La Coopération Internationale Décentralisée entre la France et la Pologne* (International decentralized cooperation between France and Poland). Dissertation to obtain a MSc in International Development and Cooperation, Université de Paris I (Sorbonne), France, (1996).
- *Protectionism in European Union's Trade Policy*
Dissertation to obtain a MSc in European Union Studies (Economic integration) at the London School of Economics and Political Science, University of London, United Kingdom, (1993).
- *Economic Sanctions in United States Foreign Policy*
Dissertation to obtain a BSc in International Relations, UNAM, Mexico, DF. Honours, (1991).

11. Distinctions:

- Member of the international jury of the Annual Award 2007 for Research on Decentralized Cooperation, granted by the "*Latin America – European Union Observatory on Local Decentralized Cooperation*", Barcelona, Montevideo, 2007.
- Member of the Advisory Committee of Experts of the "*Latin America – European Union Observatory on Local Decentralized Cooperation*", 2005-2008.
- Member of the Consultative Council of the "*National Local Government Award*", Centro de Investigación y Docencia Económica, CIDE; Ford Foundation. Mexico, 2000-2002.
- Honorary Citizen of the Municipalities of *Independencia* and *San Martín de Porres* in Peru, in recognition of the effort to improve the living conditions of the poorer populations of Northern Lima, 1997.
- *The Chevening Award*. Scholarship granted by the Foreign and Commonwealth Office of the United Kingdom and the British Council. London, UK, 1992.

12. Teaching experience:

- Key note speaker on "International relations of local governments and decentralized cooperation". *Global Development Learning Network of the World Bank* (satellite training sessions in Paris, Washington, Peru, Guatemala, Colombia and Bolivia). June 2005.
- Lecturer at the Seminar on "*Local Government and Globalisation*" at the National School of Municipal Experts, CESEM, Friedrich Ebert Foundation, Mexico, D.F. 2000-2002.
- Regular guest speaker at the MA "*Partnerships and Exchanges between Europe and Latin America*", Institut d'Hautes Etudes sur l'Amérique Latine (IHEAL), Université de Paris 3, France, 1999-2005.

13. Experience as an independent consultant

<i>Place and date:</i>	Paris, France, April 2007
<i>Institution:</i>	Institut des Hautes Etudes de la Coopération Internationale Décentralisée
<i>Mission description:</i>	Feasibility study for the creation of the Institute of Higher Studies in International Decentralized Cooperation (under contract with the Agence COOP-DEC Conseil and the cities of Grenoble, Lyon and the Rhones-Alpes Regional Council). Analysis of the training offer, potential public, research and university degrees concerning <i>city-to-city</i> international cooperation in Spain, Italy, Belgium, Germany, Switzerland and the Netherlands.

<i>Place and date:</i>	Paris, France, February-April 2007
<i>Institution:</i>	United Nations Institute for Training and Research (UNITAR)
<i>Mission description:</i>	Survey of training and capacity building initiatives for local governments in Africa, South East Asia, Latin America and the Caribbean in the following topics: a) access to essential services (water and sanitation, waste management, transportation, energy); b) security in the cities, conflict prevention and social cohesion, c) urban environment. Recommendations for a future partnership between UNITAR and United Cities and Local Governments (UCLG) in the context of the project: <i>“Training and facilitation of a South-South cooperation network between local governments in developing countries to help them reach the Millennium Development Goals”</i> (financed by the French government).
<i>Place and date:</i>	Mexico, January-February, 2007
<i>Institution:</i>	MERCAEI Associates under contract with Women’s World Banking (WWB)
<i>Mission description:</i>	Member of the team of pollsters for the Women’s World Banking network member satisfaction survey. Conduction of interviews with Chief Executive Officers, Executive Directors, Presidents and Line Managers of approximately 20 micro-finance institutions specialised in granting loans to low income women in Europe, Africa, Asia and Latin America.
<i>Place and date:</i>	Mexico, Chile and Colombia, 2004- 2007
<i>Institution:</i>	Centro de Investigaciones en Educación Popular (CINEP, Colombia) and ALMEDIO Consulting (France)
<i>Mission description:</i>	Leader of the Mexico team in the project “ESPIRAL” (<i>Escritores Públicos para la Integración Regional en América Latina</i>), participatory process with young professionals and students that are trained in techniques of information analysis, synthesis, interviewing and methods to identify and draft case studies on how regional integration in Latin America is affecting culture, identity, migration and border issues in Mexico, Chile and Colombia.
<i>Place and date:</i>	Montevideo and Canelones, Uruguay, September 2006
<i>Institution:</i>	Observatory of Latin American Transformations (LOCAL) Institut d’Hautes Etudes sur l’Amérique Latine, Université de Paris 3
<i>Mission description:</i>	Technical coordinator of the workshop on “Local Economic Development” in the Seminar “Inter-municipalities and decentralized cooperation: common solutions to local public policies” organised by LOCAL in partnership with the municipalities of Montevideo and Canelones, the French Ministry of External Relations, Cités Unies France and MERCOCIUDADES.
<i>Place and date:</i>	Milan, Italy, July 2006
<i>Institution:</i>	Municipalities of Queretaro (Mexico) and Milan (Italy)
<i>Mission description:</i>	Technical coordinator of the workshop on “City to City Cooperation in the fight against poverty”. ECs URB-AL project network 10.
<i>Place and date:</i>	Guanajuato, Mexico, December, 2005, September 2006
<i>Institution:</i>	Conseil Régional Ile-de-France (Ile-de-France Regional Executif Council)
<i>Mission description:</i>	Technical coordinator of the “Programme on Professional Training for Latin American Local Government Officials”, with representatives from 10 Latin American countries. Project financed by the regional government of Ile-de-France in partnership with the Observatory of Latin American Transformations (LOCAL, France) and the Institute of Higher Studies on Latin America (Institut des Hautes Etudes de l’Amérique latine, IHEAL, University of Paris 3, Sorbonne Nouvelle) and the State government of Guanajuato (Mexico)

<i>Place and date:</i>	Guadeloupe (France) and Haiti, November-December, 2005
<i>Institution:</i>	Caribbean Academy for Cultural and Natural Heritage World Heritage Centre (UNESCO)
<i>Mission description:</i>	Expert on the legal and institutional aspects of the feasibility study for the creation of a Caribbean Academy for Cultural and Natural Heritage. Conception of the legal framework, administrative organization, implementation and financing strategies. Institutional advice for the regional Caribbean-wide network of cultural and natural heritage institutions representing the 3 main linguistic areas of the sub-continent (French, Spanish and English). Under contract with the Ministry of Culture and Communication of the Government of Haiti, the Institute for France-Caribbean Cooperation and in partnership with the World Heritage Centre, UNESCO.
<i>Place and date:</i>	Barcelona, Spain, September-November 2005
<i>Institution:</i>	Latin America – EU Observatory on Local Decentralized Cooperation
<i>Mission description:</i>	Conception and drafting of the contents of the course on “Financing of decentralized cooperation projects”, as part of the compulsory curricula of the <i>Diploma on EU-Latin America Decentralized Cooperation</i> , delivered by the Open University of Catalonia and the EU-Latin America Observatory on Local Decentralized Cooperation (financed by the EC).
<i>Place and date:</i>	Saint Denis, France, April, 2005
<i>Institution:</i>	COOP-DEC Conseil (Consultants on International Decentralized Cooperation)- URB-AL Project
<i>Mission description:</i>	Ex-post evaluation of the common project “ <i>Methods and instruments to construct Observatories for Social Inclusion in Cities</i> ”, between the local governments of Saint Denis (France), Sao Paulo and Porto Alegre (Brazil), Montevideo (Uruguay), Buenos Aires (Argentina), Barcelona and the International Cooperation Fund of Cities in Andalusia (Spain). Project financed under the EU’s URB-AL programme (Network 10 on Poverty Reduction).
<i>Place and date:</i>	Mexico, November 2004 – March 2005
<i>Institution:</i>	Société Française de Réalisation d’Etudes et de Conseil (SOFRECO)
<i>Mission description:</i>	Team Leader (Senior Consultant, Category I) of a group of 4 experts responsible of supporting the European Commission in preparing the <i>Country Strategy Paper</i> (CSP) for Mexico for the period 2007-2013. Assessment of the implementation of the previous CSP, updated analysis of the national policy agenda and the political, social and economic situation. Assessment of ongoing cooperation and aid modalities provided by all donors and of medium-term challenges for the country. Identification of possible areas or sectors of intervention for future EC cooperation. The whole process in consultation with key stakeholders.
<i>Place and date:</i>	Paris, France, July 2004
<i>Institution:</i>	United Nations Educational, Scientific and Cultural Organisation (UNESCO)
<i>Mission description:</i>	Spanish editor and advisor for the web-site on “ <i>Collective Consultation of NGOs on Education for All</i> ”, multilateral programme promoting the participation of civil society in the formulation, implementation and evaluation of education strategies contributing to UN’s “ <i>Education for All</i> ” goals with special focus on literacy.
<i>Place and date:</i>	Lisbon, Portugal, June 2004
<i>Institution:</i>	World Forum of Artisanal Fisheries and Fishworkers (WFF)
<i>Mission description:</i>	Advisor to the Secretary General and Executive Director in organising WFF 2 nd General Assembly. Responsibility for the cross-country analysis of the artisanal fisheries sector and the establishment of a comprehensive matrix between key case studies in 20 countries.

<i>Place and date:</i>	Paris, France May 2004
<i>Institution:</i>	United Cities and Local Governments (UCLG)
<i>Mission description:</i>	Team leader and head editor of the General Report of the Founding Congress of CGLU (Unification Congress between the International Union of Local Authorities, IULA and the United Towns Organisation FMCU-UTO). Coordination of all rapporteurs and cartographic analysis. Production of the 35 page final report in three languages in 48 hrs.
<i>Place and date:</i>	Brasilia, Brazil, November 2003
<i>Institution:</i>	Charles Léopold Mayer Foundation for the Progress of Mankind (FPH)
<i>Mission description:</i>	Member of the team of methodological experts and official rapporteurs during the International Seminar " <i>University XXI, new paths for higher education: the future in debate</i> ", organised by the Brazilian Ministry of Education, the World Bank and UNESCO.

14. Professional appointments

<i>Place and date:</i>	Mexico, DF, 1998 – 2002
<i>Institution:</i>	United Towns Organisation (Fédération Mondiale des Cités Unies, FMCU-UTO)
<i>Position:</i>	Permanent representative in Mexico
<i>Description:</i>	<p>Head of the country office with overall responsibility for institutional relations with FMCU-UTO's partners (central and local governments, civil society organisations, international agencies and private sector).</p> <p>Director of the <i>France-Mexico Municipal Cooperation Programme</i>, sponsored by the French Ministry of Foreign Affairs and the French Centre for Local Public Service (CNFPT), aimed at establishing civil service and training schemes in local governments (States and municipalities) and strengthening institutional capacities in local economic development and governance.</p> <p>Coordination with different donors, stakeholders and State agencies in the context of international cooperation activities supporting the <i>National Programme for a New Federalism</i> in Mexico.</p> <p>Coordination of the participatory planning process to create the <i>Agency for the Sustainable Development of Zacatecas (ADELZAC)</i>, between 11 municipalities and other local stakeholders. Financed by the European Commission. Responsible of monitoring, evaluation and reporting to the EU Commission.</p> <p>Overall responsibility over a number of international programmes and projects of FMCU-UTO in Mexico. Conception, fundraising, implementation, monitoring, evaluation and reporting. Supervision of foreign and national technical experts.</p> <p>Representative on behalf of the <i>World Association of Cities and Local Governments Coordination (WACLAC)</i> at the Preparatory Committees of the <i>United Nations Conference on Financing for Development</i> (New York, USA and Monterrey, Mexico, 2002)</p>
<i>Place and date:</i>	Paris, France, 1996 – 1998
<i>Institution:</i>	United Towns Organisation (Fédération Mondiale des Cités Unies, FMCU-UTO)
<i>Position:</i>	Programmes Officer, Latin American Department
<i>Description:</i>	Overall responsibility on FMCU-UTO's international cooperation activities in the Latin American continent. Assistance to Latin American national associations of local governments and several individual municipalities in international cooperation and development issues.

Negotiations with donors and preparation of projects and programmes for local government institutional capacity-building. Formulation, negotiation, implementation and evaluation of regional programmes and projects of international development cooperation, including financial monitoring and reporting.

Head of the French technical secretariat of the *Europe Central America Decentralized Cooperation Programme*, financed by the EC). Coordination of development projects at local, national and regional level in Central America, with partners in Nicaragua, El Salvador, Guatemala, Costa Rica, Panama, Spain, France and the Netherlands. Monitoring and follow-up reporting for the Programme *CIUDAGUA*, aimed at the rehabilitation of the Torres and Tarcoles rivers in San Jose, Costa Rica, (EC, DG-8).

Project leader in the cooperation activities between French, German and Peruvian municipalities. Participatory project with the local population to construct water and sewerage connections in the poorest areas of Northern Lima (20,000 households benefited).

Technical advisor to *Mercociudades* (network of cities in the South American Common Market, Mercosur) in matters of international cooperation, with emphasis in sustainable environmental policies concerning urban waste management and urban development.

Coordination of several international city-to-city cooperation projects and programs in Europe and Latin America. For example, Lille-Rio de Janeiro (environment), Nantes-Cochabamba (water), Bordeaux-Asuncion (urban transport, etc.).

Place and date: Paris, France, 1995 – 1996
Institution: **Embassy of Mexico in France**

Position: Assistant to the Deputy Trade Commissioner

Description: Technical advice to Mexican and European companies on Import-Export promotion activities and general trade and foreign investment policies in the European and North American common markets. Assistance to Mexican companies participating in commercial and industrial fairs and exhibitions in France and Europe. Periodical assessment and reporting on the trade and industrial policies of the European Union in general and France particularly.

Place and date: Mexico, DF, 1994 – 1995
Institution: **Ministry of Economy (Government of Mexico)**

Position: Director of International Assistance and Multilateral Affairs

Description: Overall responsibility to support and provide technical advice to Mexican companies and State bodies in matters concerning international unfair trade practices. Advisor to the high level team of negotiators with foreign governments and multilateral agencies on matters concerning international unfair trade practices (dumping, safeguards and subsidies).

Participation and monitoring of dispute settlement mechanisms (independent panels) established under Chapter 19 of the *North American Free Trade Agreement* (NAFTA) between Mexico, the USA and Canada.

Advisor to the Mexican Under Secretary of Trade on issues related to unfair trade practices in multilateral fora like the Latin American Integration Association (ALADI), UNCTAD, OECD, WTO and other Mexico's bilateral free trade agreements.

Place and date: London, UK, 1992 – 1993
Institution: **Trade and Finance Commission of Mexico in the United Kingdom and the Republic of Ireland**

Position: Assistant to the Deputy Commissioner

Description: Technical consultant on EU policies concerning economic integration and foreign trade. Reporting on EU directives dealing with trade and finance with development countries, particularly with Mexico.

<i>Place and date:</i>	Mexico, DF, 1990 – 1992
<i>Institution:</i>	National Foreign Trade Bank of Mexico (Bancomext)
<i>Position:</i>	Expert on international information
<i>Description:</i>	Research and drafting of technical reports and specialized short papers on national and international issues concerning trade, finance, and governance. Reporting upon request on a short term notice to Bancomext representative offices around the world.
<i>Place and date:</i>	Mexico, DF, 1984 – 1985
<i>Institution:</i>	BIMSA, Buró de Investigación de Mercados, S.A.
<i>Position:</i>	Information analyst and pollster
<i>Description:</i>	Review and analysis of social and economical data in the context of sectoral polling and research studies. Organisation of information and analysis on public opinion trends. Market analysis. Field work in interviewing and researching on commercial issues, electoral trends, etc.

15. Other relevant information:

- Computer and information technologies literacy.
- 20+ years experience as translator and interpreter in Spanish, French and English.
- Extensive travel in the Americas, the Caribbean, Europe, Africa and Asia.
- Long term stays in the US, UK, France, India, Sri Lanka and Mexico.